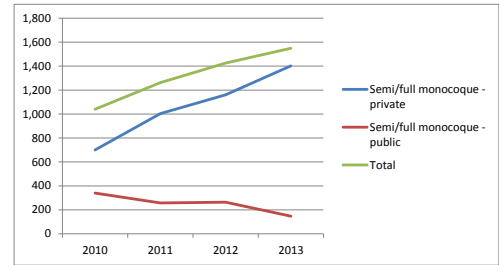


**NEW VEHICLE SALES**

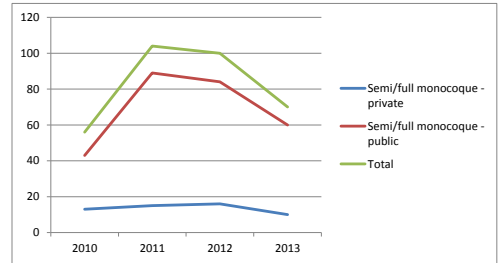
45' + Sales

		2010	2011	yoy	2012	yoy	2013	yoy
Semi/full monocoque, unibody chassis construction	Private	700	1,004	43.4%	1,161	15.6%	1,402	20.8%
	Public	340	258	-24.1%	264	2.3%	147	-44.3%
Body on chassis, body on frame or ladder type construction	Private	0	0	-	0	-	0	-
	Public	0	0	-	0	-	0	-
By Sector	Private	700	1,004	43.4%	1,161	15.6%	1,402	20.8%
	Public	340	258	-24.1%	264	2.3%	147	-44.3%
<b>Total</b>		<b>1,040</b>	<b>1,262</b>	<b>21.3%</b>	<b>1,425</b>	<b>12.9%</b>	<b>1,549</b>	<b>8.7%</b>



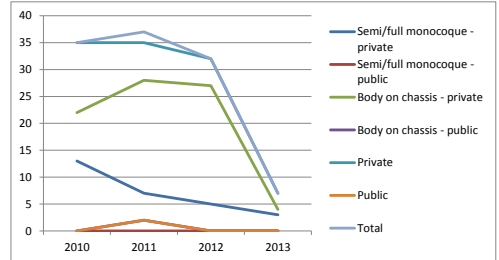
40 - <45' Sales

		2010	2011	yoy	2012	yoy	2013	yoy
Semi/full monocoque, unibody chassis construction	Private	13	15	15.4%	16	6.7%	10	-37.5%
	Public	43	89	107.0%	84	-5.6%	60	-28.6%
Body on chassis, body on frame or ladder type construction	Private	0	0	-	0	-	0	-
	Public	0	0	-	0	-	0	-
By Sector	Private	13	15	15.4%	16	6.7%	10	-37.5%
	Public	43	89	107.0%	84	-5.6%	60	-28.6%
<b>Total</b>		<b>56</b>	<b>104</b>	<b>85.7%</b>	<b>100</b>	<b>-3.8%</b>	<b>70</b>	<b>-30.0%</b>



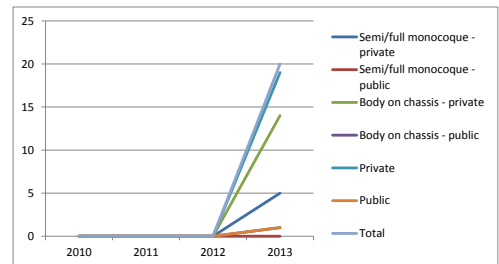
35 - <40' Sales

		2010	2011	yoy	2012	yoy	2013	yoy
Semi/full monocoque, unibody chassis construction	Private	13	7	-46.2%	5	-28.6%	3	-40.0%
	Public	0	0	-	0	-	0	-
Body on chassis, body on frame or ladder type construction	Private	22	28	27.3%	27	-3.6%	4	-85.2%
	Public	0	2	-	0	-100.0%	0	-
By Sector	Private	35	35	0.0%	32	-8.6%	7	-78.1%
	Public	0	2	-	0	-100.0%	0	-
<b>Total</b>		<b>35</b>	<b>37</b>	<b>5.7%</b>	<b>32</b>	<b>-13.5%</b>	<b>7</b>	<b>-78.1%</b>



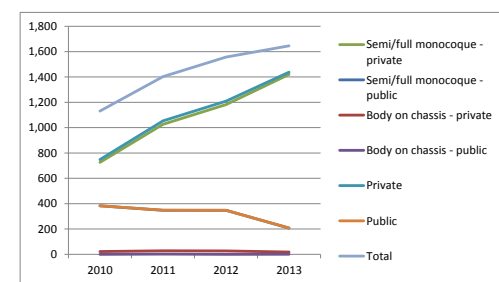
30 - <35' Sales

		2010	2011	yoy	2012	yoy	2013	yoy
Semi/full monocoque, unibody chassis construction	Private	0	0	-	0	-	5	-
	Public	0	0	-	0	-	0	-
Body on chassis, body on frame or ladder type construction	Private	0	0	-	0	-	14	-
	Public	0	0	-	0	-	1	-
By Sector	Private	0	0	-	0	-	19	-
	Public	0	0	-	0	-	1	-
<b>Total</b>		<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>-</b>	<b>20</b>	<b>-</b>



Total Sales

		2010	2011	yoy	2012	yoy	2013	yoy
Semi/full monocoque, unibody chassis construction	Private	726	1,026	41.3%	1,182	15.2%	1,420	20.1%
	Public	383	347	-9.4%	348	0.3%	207	-40.5%
Body on chassis, body on frame or ladder type construction	Private	22	28	27.3%	27	-3.6%	18	-33.3%
	Public	0	2	-	0	-100.0%	1	-
By Sector	Private	748	1,054	40.9%	1,209	14.7%	1,438	18.9%
	Public	383	349	-8.9%	348	-0.3%	208	-40.2%
<b>Total</b>		<b>1,131</b>	<b>1,403</b>	<b>24.0%</b>	<b>1,557</b>	<b>11.0%</b>	<b>1,646</b>	<b>5.7%</b>



**Private Sector Sales**

*New Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
40-<45'	Yes	2	0	0	2
35-<40	Yes	2	0	0	2
30 - <35	Yes	0	8	0	8
<b>Total</b>		<b>272</b>	<b>8</b>	<b>0</b>	<b>280</b>

**Public Sector Sales**

*New Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
40-<45'	Yes	20	0	0	20
35-<40	Yes	0	0	0	0
30 - <35	Yes	0	1	0	1
<b>Total</b>		<b>63</b>	<b>1</b>	<b>0</b>	<b>64</b>

**Private Sector Sales**

*Pre-owned Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
40-<45'	Yes	3	0	0	3
35-<40	Yes	1	7	0	8
30 - <35	Yes	0	0	0	0
<b>Total</b>		<b>194</b>	<b>7</b>	<b>0</b>	<b>201</b>

**Public Sector Sales**

*Pre-owned Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
40-<45'	Yes	0	0	0	0
35-<40	Yes	0	0	0	0
30 - <35	Yes	0	0	0	0
<b>Total</b>		<b>4</b>	<b>0</b>	<b>0</b>	<b>4</b>

**Shell Sales**

Total Shell Sales

11

*(sale of a monoqueue or unibody chassis with integrated passenger deck above a luggage compartment to a third-party coach builder for commercial leasing)*

**Engines (new vehicle sales)**

Size	Detroit/Mercedes	Cummins	Volvo	Navistar	Other 1	Other 2	Total
13 litres or greater	0	0	97	0	0	0	97
11 - < 13 Litres	94	152	0	0	0	0	246
8-< 11 Litres	0	3	0	0	0	0	3
< 8 Litres	0	9	0	0	0	0	9
<b>Total</b>	<b>94</b>	<b>164</b>	<b>97</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>355</b>

**Transmission (new vehicle sales)**

	Allison	Volvo	ZF	Eaton	Other 1	Other 2	Total
Automatic	333	0	0	0	0	0	333
Automated manual/Manual	0	16	6	0	0	0	22
<b>Total</b>	<b>333</b>	<b>16</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>355</b>

**Private Sector Sales**

*New Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
40-<45'	Yes	4	0	0	4
35-<40	Yes	0	4	0	4
30 - <35	Yes	0	0	0	0
	<b>Total</b>	<b>367</b>	<b>4</b>	<b>0</b>	<b>371</b>

**Public Sector Sales**

*New Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
40-<45'	Yes	5	0	0	5
35-<40	Yes	0	0	0	0
30 - <35	Yes	0	0	0	0
	<b>Total</b>	<b>50</b>	<b>0</b>	<b>0</b>	<b>50</b>

**Private Sector Sales**

*Pre-owned Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
40-<45'	Yes	8	1	0	9
35-<40	Yes	1	3	0	4
30 - <35	Yes	0	0	0	0
	<b>Total</b>	<b>335</b>	<b>4</b>	<b>0</b>	<b>339</b>

**Public Sector Sales**

*Pre-owned Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
40-<45'	Yes	0	0	0	0
35-<40	Yes	0	0	0	0
30 - <35	Yes	0	0	0	0
	<b>Total</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>2</b>

**Shell Sales**

Total Shell Sales

**9**

*(sale of a monoqueue or unibody chassis with integrated passenger deck above a luggage compartment to a third-party coach builder for commercial leasing)*

**Engines (new vehicle sales)**

Size	Detroit/Mercedes	Cummins	Volvo	Navistar	Other 1	Other 2	Total
13 litres or greater	0	0	134	0	0	0	134
11 - < 13 litres	124	168	0	0	0	0	292
8-< 11 Litres	0	4	0	0	0	0	4
< 8 Litres	0	0	0	0	0	0	0
<b>Total</b>	<b>124</b>	<b>172</b>	<b>134</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>430</b>

**Transmission (new vehicle sales)**

	Allison	Volvo	ZF	Eaton	Other 1	Other 2	Total
Automatic	370	0	0	0	0	0	370
Automated manual/Manual	0	25	35	0	0	0	60
<b>Total</b>	<b>370</b>	<b>25</b>	<b>35</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>430</b>

**Private Sector Sales**

*New Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
45' +	Yes	286	0	0	286
40-<45'	Yes	1	0	0	1
35-<40	Yes	0	0	0	0
30 - <35	Yes	5	0	0	5
	<b>Total</b>	<b>292</b>	<b>0</b>	<b>0</b>	<b>292</b>

**Public Sector Sales**

*New Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
45' +	Yes	13	0	0	13
40-<45'	Yes	13	0	0	13
35-<40	Yes	0	0	0	0
30 - <35	Yes	0	0	0	0
	<b>Total</b>	<b>26</b>	<b>0</b>	<b>0</b>	<b>26</b>

**Private Sector Sales**

*Pre-owned Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
45' +	Yes	208	0	0	208
40-<45'	Yes	13	0	0	13
35-<40	Yes	5	0	0	5
30 - <35	Yes	0	1	0	1
	<b>Total</b>	<b>226</b>	<b>1</b>	<b>0</b>	<b>227</b>

**Public Sector Sales**

*Pre-owned Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
45' +	Yes	0	0	0	0
40-<45'	Yes	0	0	0	0
35-<40	Yes	0	0	0	0
30 - <35	Yes	0	0	0	0
	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

**Shell Sales**

Total Shell Sales

11

*(sale of a monoqueue or unibody chassis with integrated passenger deck above a luggage compartment to a third-party coach builder for commercial leasing)*

**Engines (new vehicle sales)**

Size	Detroit/Mercedes	Cummins	Volvo	Navistar	Other 1	Other 2	Total
13 litres or greater	0	0	112	0	0	0	112
11 - < 13 litres	52	160	0	0	0	0	212
8-< 11 Litres	0	5	0	0	0	0	5
< 8 Litres	0	0	0	0	0	0	0
<b>Total</b>	<b>52</b>	<b>165</b>	<b>112</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>329</b>

**Transmission (new vehicle sales)**

	Allison	Volvo	ZF	Eaton	Other 1	Other 2	Total
Automatic	297	0	0	0	0	0	297
Automated manual/Manual	0	21	11	0	0	0	32
<b>Total</b>	<b>297</b>	<b>21</b>	<b>11</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>329</b>

**Private Sector Sales**

*New Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
40-<45'	Yes	3	0	0	3
35-<40	Yes	1	0	0	1
30 - <35	Yes	0	6	0	6
	<b>Total</b>	<b>489</b>	<b>6</b>	<b>0</b>	<b>495</b>

**Public Sector Sales**

*New Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
40-<45'	Yes	22	0	0	22
35-<40	Yes	0	0	0	0
30 - <35	Yes	0	0	0	0
	<b>Total</b>	<b>68</b>	<b>0</b>	<b>0</b>	<b>68</b>

**Private Sector Sales**

*Pre-owned Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
40-<45'	Yes	1	0	0	1
35-<40	Yes	1	0	0	1
30 - <35	Yes	0	3	0	3
	<b>Total</b>	<b>189</b>	<b>3</b>	<b>0</b>	<b>192</b>

**Public Sector Sales**

*Pre-owned Vehicles*

Length	Baggage storage	Semi/full monoqueue, unibody chassis construction, includes traditional style motorcoaches	Body on chassis , body on frame or ladder type construction (includes cutaway/minibus type vehicles)	Semi/full monoqueue, unibody chassis construction with low floor construction and no luggage capacity (transit style vehicle)	Total
40-<45'	Yes	0	0	0	0
35-<40	Yes	0	0	0	0
30 - <35	Yes	0	0	0	0
	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

**Shell Sales**

Total Shell Sales

**20**

*(sale of a monoqueue or unibody chassis with integrated passenger deck above a luggage compartment to a third-party coach builder for commercial leasing)*

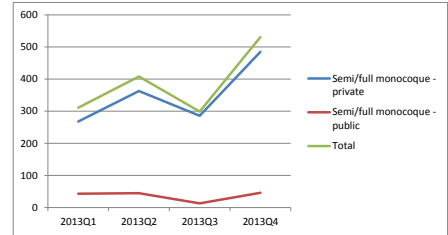
**Engines (new vehicle sales)**

Size	Detroit/Mercedes	Cummins	Volvo	Navistar	Other 1	Other 2	Total
13 litres or greater	0	0	151	0	0	0	151
11 - < 13 litres	118	308	0	0	0	0	426
8-< 11 Litres	0	1	0	0	0	0	1
< 8 Litres	0	5	0	0	0	0	5
<b>Total</b>	<b>118</b>	<b>314</b>	<b>151</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>583</b>

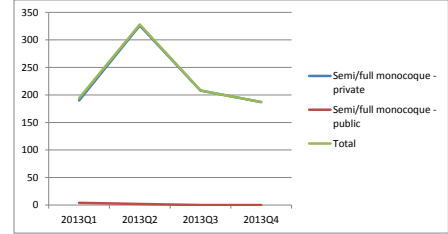
**Transmission (new vehicle sales)**

	Allison	Volvo	ZF	Eaton	Other 1	Other 2	Total
Automatic	508	1	0	0	0	0	509
Automated manual/Manual	0	18	56	0	0	0	74
<b>Total</b>	<b>508</b>	<b>19</b>	<b>56</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>583</b>

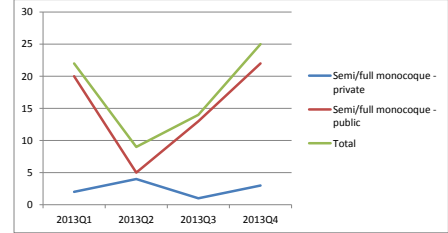
new 45' + Sales		new						
		2013Q1	2013Q2	qoq	2013Q3	qoq	2013Q4	qoq
Semi/full monoqueue, unibody chassis construction	Private	268	363	35.4%	286	-21.2%	485	69.6%
	Public	43	45	4.7%	13	-71.1%	46	253.8%
Body on chassis, body on frame or ladder type construction	Private	0	0	-	0	-	0	-
	Public	0	0	-	0	-	0	-
By Sector	Private	268	363	35.4%	286	-21.2%	485	69.6%
	Public	43	45	4.7%	13	-71.1%	46	253.8%
Total		311	408	31.2%	299	-26.7%	531	77.6%



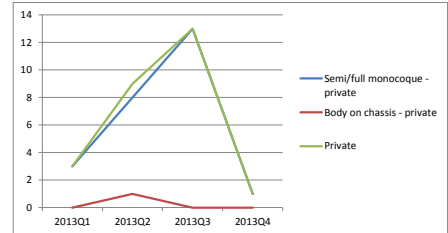
pre-owned 45' + Sales		pre-owned						
		2013Q1	2013Q2	qoq	2013Q3	qoq	2013Q4	qoq
Semi/full monoqueue, unibody chassis construction	Private	190	326	71.6%	208	-36.2%	187	-10.1%
	Public	4	2	-50.0%	0	-100.0%	0	-
Body on chassis, body on frame or ladder type construction	Private	0	0	-	0	-	0	-
	Public	0	0	-	0	-	0	-
By Sector	Private	190	326	71.6%	208	-36.2%	187	-10.1%
	Public	4	2	-50.0%	0	-100.0%	0	-
Total		194	328	69.1%	208	-36.6%	187	-10.1%



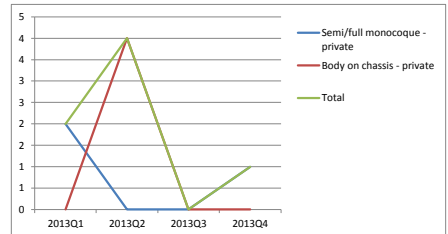
new 40 - <45' Sales		new						
		2013Q1	2013Q2	qoq	2013Q3	qoq	2013Q4	qoq
Semi/full monoqueue, unibody chassis construction	Private	2	4	100.0%	1	-75.0%	3	200.0%
	Public	20	5	-75.0%	13	160.0%	22	69.2%
Body on chassis, body on frame or ladder type construction	Private	0	0	-	0	-	0	-
	Public	0	0	-	0	-	0	-
By Sector	Private	2	4	100.0%	1	-75.0%	3	200.0%
	Public	20	5	-75.0%	13	160.0%	22	69.2%
Total		22	9	-59.1%	14	55.6%	25	78.6%



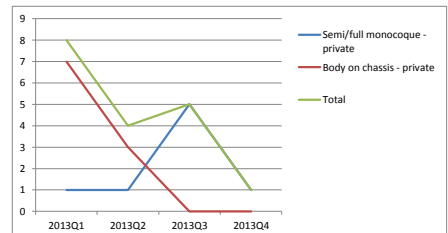
pre-owned 40 - <45' Sales		pre-owned						
		2013Q1	2013Q2	qoq	2013Q3	qoq	2013Q4	qoq
Semi/full monoqueue, unibody chassis construction	Private	3	8	166.7%	13	62.5%	1	-92.3%
	Public	0	0	-	0	-	0	-
Body on chassis, body on frame or ladder type construction	Private	0	1	-	0	-100.0%	0	-
	Public	0	0	-	0	-	0	-
By Sector	Private	3	9	200.0%	13	44.4%	1	-92.3%
	Public	0	0	-	0	-	0	-
Total		3	9	200.0%	13	44.4%	1	-92.3%



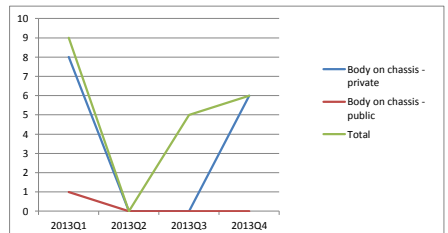
new 35 - <40' Sales		new						
		2013Q1	2013Q2	qoq	2013Q3	qoq	2013Q4	qoq
Semi/full monoqueue, unibody chassis construction	Private	2	0	-100.0%	0	-	1	-
	Public	0	0	-	0	-	0	-
Body on chassis, body on frame or ladder type construction	Private	0	4	-	0	-100.0%	0	-
	Public	0	0	-	0	-	0	-
By Sector	Private	2	4	100.0%	0	-100.0%	1	-
	Public	0	0	-	0	-	0	-
Total		2	4	100.0%	0	-100.0%	1	-



pre-owned 35 - <40' Sales		pre-owned						
		2013Q1	2013Q2	qoq	2013Q3	qoq	2013Q4	qoq
Semi/full monoqueue, unibody chassis construction	Private	1	1	0.0%	5	400.0%	1	-80.0%
	Public	0	0	-	0	-	0	-
Body on chassis, body on frame or ladder type construction	Private	7	3	-57.1%	0	-100.0%	0	-
	Public	0	0	-	0	-	0	-
By Sector	Private	8	4	-50.0%	5	25.0%	1	-80.0%
	Public	0	0	-	0	-	0	-
Total		8	4	-50.0%	5	25.0%	1	-80.0%

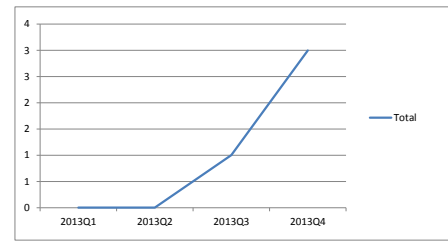


new 30 - <35' Sales		new						
		2013Q1	2013Q2	qoq	2013Q3	qoq	2013Q4	qoq
Semi/full monoqueue, unibody chassis construction	Private	0	0	-	5	-	0	-100.0%
	Public	0	0	-	0	-	0	-
Body on chassis, body on frame or ladder type construction	Private	8	0	-100.0%	0	-	6	-
	Public	1	0	-100.0%	0	-	0	-
By Sector	Private	8	0	-100.0%	5	-	6	20.0%
	Public	1	0	-100.0%	0	-	0	-
Total		9	0	-100.0%	5	-	6	20.0%



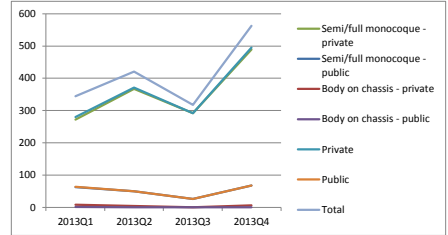
pre-owned 30 - <35' Sales

		2013Q1	2013Q2	qoq	2013Q3	qoq	2013Q4	qoq
Semi/full monoque, unibody chassis construction	Private	0	0	-	0	-	0	-
	Public	0	0	-	0	-	0	-
Body on chassis, body on frame or ladder type construction	Private	0	0	-	1	-	3	200.0%
	Public	0	0	-	0	-	0	-
By Sector	Private	0	0	-	1	-	3	200.0%
	Public	0	0	-	0	-	0	-
<b>Total</b>		<b>0</b>	<b>0</b>	<b>-</b>	<b>1</b>	<b>-</b>	<b>3</b>	<b>200.0%</b>



new

		2013Q1	2013Q2	qoq	2013Q3	qoq	2013Q4	qoq
Semi/full monoque, unibody chassis construction	Private	272	367	34.9%	292	-20.4%	489	67.5%
	Public	63	50	-20.6%	26	-48.0%	68	161.5%
Body on chassis, body on frame or ladder type construction	Private	8	4	-50.0%	0	-100.0%	6	-
	Public	1	0	-100.0%	0	-	0	-
By Sector	Private	280	371	32.5%	292	-21.3%	495	69.5%
	Public	64	50	-21.9%	26	-48.0%	68	161.5%
<b>Total</b>		<b>344</b>	<b>421</b>	<b>22.4%</b>	<b>318</b>	<b>-24.5%</b>	<b>563</b>	<b>77.0%</b>



pre-owned

		2013Q1	2013Q2	qoq	2013Q3	qoq	2013Q4	qoq
Semi/full monoque, unibody chassis construction	Private	194	335	72.7%	226	-32.5%	189	-16.4%
	Public	4	2	-50.0%	0	-100.0%	0	-
Body on chassis, body on frame or ladder type construction	Private	7	4	-42.9%	1	-75.0%	3	200.0%
	Public	0	0	-	0	-	0	-
By Sector	Private	201	339	68.7%	227	-33.0%	192	-15.4%
	Public	4	2	-50.0%	0	-100.0%	0	-
<b>Total</b>		<b>205</b>	<b>341</b>	<b>66.3%</b>	<b>227</b>	<b>-33.4%</b>	<b>192</b>	<b>-15.4%</b>

